

Seeking Resellers and VARS for TNTmips

OPPORTUNITY - MicroImages is seeking resellers where we presently do not have representation. TNTmips provides the most comprehensive, integrated geospatial analysis and publishing tools available in any commercial product. You and your clients can use these capabilities to process your images, image-derived products, geometric layers, or other geospatial materials you prepare as a service. Reselling TNTmips can help you increase the demand for your image-based products and geospatial services by expanding their use.

HISTORY - TNTmips' first commercial release was in 1986.

Scope - Without any options or hidden requirements, TNTMips provides a wider range of standard features than any competing image analysis or GIS product. Some of these are illustrated by the enclosed data sheets. TNTmips' comprehensive geodata management, visualization, and analysis capabilities encompass image, vector, CAD, shape, TIN, hyperspectral, GPS, photos, and LIDAR geodata in all of the popular formats. It has interfaces to Oracle Spatial, MySQL, PostGIS, and other spatial and relational database systems. It also includes an integrated relational database system. Your final project materials can be provided in many popular formats or published in PDF; Google Maps and Google Earth, Virtual Earth, and other native tilesets; and many other web-oriented formats.

The current release of TNTmips provides multiple core, multiple task processing using parallel processing techniques to efficiently complete large projects or repetitive production line analysis. Topology is maintained continuously as you edit or use gigabyte vector files and associated relational attributes. Cartographically rendered paper or electronic maps can be designed using interactive layout tools. Collections of color or multiband images, scanned maps, theme maps, or geometric layers can total terabytes and be converted into a single tileset for direct web or local use in Google Maps, Google Earth, World Wind, OpenLayers, TNTmips or other popular viewers. A TNTmips tileset can even be multiband and used in subsequent analysis operations.

CUSTOMIZATION - Custom solutions and repetitive production-oriented analysis, conversion, and publishing can be developed in TNTmips' geospatial scripting language. Custom scripts can range from simple format and coordinate reference system conversions to building a production line of geodata analysis, to development of your own commercial software products, to providing Internet-based geodata distribution. TNTmips' geospatial scripting language provides interfaces to popular relational and spatial databases, browsers, web applications, email, VPNs, Internet and network protocols, and the APIs of other software.

NEW BUSINESS OPPORTUNITIES - Resellers have demonstrated that TNTmips and its geospatial scripting language can be used to build customized location-based services in small- and medium-sized businesses. These systems-oriented projects require a custom fit to the local organization's operations, language, databases, and goals. These emerging spatial data management opportunities usually must be implemented in your language and therefore can only be effectively done by you. There are contract and project opportunities that can be built on your local contacts and technical capabilities and expertise in the use of TNTmips and its geospatial scripting language.

COST AND MATERIALS - TNTmips provides all these capabilities and many more at a fixed retail price of US\$5000 for a portable license. Multiple-user, network licenses are also available. TNTmips is simpler to market and sell than competing products as it does not have any hidden add-on modules. Your customer receives everything in a single comprehensive product including our free, world-acclaimed technical support. Each TNTmips comes with 67 color illustrated Tutorials of 16 to 64 pages each and 182 Quick Guides all accessible online in the product. 1100 color illustrated 1- or 2-page Technical Guides are also available on MicroImages' website to provide details on specific TNTmips technical features. You can view and / or download any, and all, of these TNTmips reference materials as PDF from our website at www.microimages.com/documentation/index.htm.

MORE INFORMATION - The back of this sheet summarizes MicroImages' reseller program. For further information and a reseller application kit, please contact MicroImages at sales@microimages.com.



Why Become a MicroImages Authorized Reseller?

Expand Your Services

Get the service and consulting associated with sales of our geospatial analysis products

Microlmages focuses on the development of software and, unlike our competitors, does not engage with our resellers for contracts. Thus our products promote reseller services for you.

Develop Custom Scripts and Applications

Use MicroImages Spatial Modeling Language (SML) and/or TNTsdk

Write scripts or applications to do custom processing for your clients or for other users of the TNT software. These can range from scripts to importing data to a custom application for a specific application area to streamline processing.

Commissions on Sales

Your sales commissions and our prices are consistent; special discounting is not permitted

All professional TNT products (except TNTmips Free and TNTmips Basic) are protected by a software license key that is attached to a USB port. This means your service work and marketing plans will not be undermined by pirated or heavily discounted copies of our products from other sources.

Training Materials

67 tutorials with sample geodata available to download or use online

Your clients can learn advanced geospatial analysis on their own, in the classroom or through your training programs. 67 tutorials are provided as pdfs and contain 1900 pages and 1100 color illustrations, together with sample geodata sized to fit in TNTmips Free.

Free Technical Materials

1100 illustrated technical guides and 182 Quick Guides to download or use online

Geospatial analysis operation and technical concepts are discussed in more detail in 1- or 2-page Technical Guides. Quick Guides are desktop references to operational shortcuts and features.

Individual / Enterprise Licenses

Portable licenses and the TNT geodata structure are transparent to the operating system

You can operate your professional TNT product on any supported computer by attaching the USB key to the computer and installing the appropriate software version. Alternatively, a floating license can be used by checking the license out from a networked computer.

Loaners for Marketing

Place loaners for trial periods

When you are working closely with a client, let them try our products and services.

Language Support

User interface and other support

User interface available in many different languages. If your language is not available, user interface can be translated for use within TNT products.

Priority Support

Prompt and Knowledgeable Support

You will often be the one providing and supporting our clients, so we both benefit when the right answers are provided to you in a timely fashion.